



# **CENTRAL AMERICAN MACROECONOMIC PERFORMANCE IN 2006 AND PROSPECTS FOR 2007**

**Central American Monetary Council**

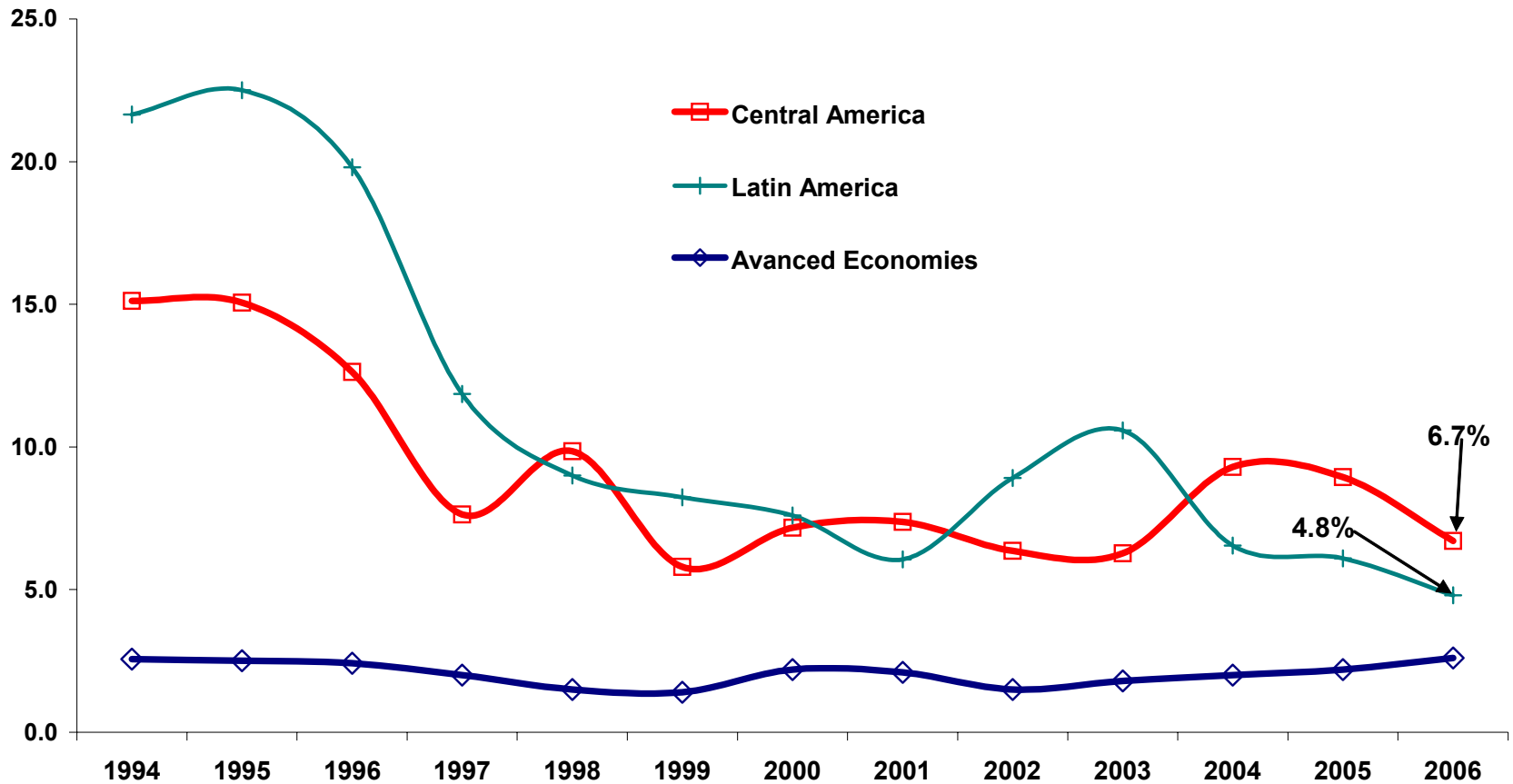
**Executive Secretary**

**San José, Costa Rica**

**March, 2007**

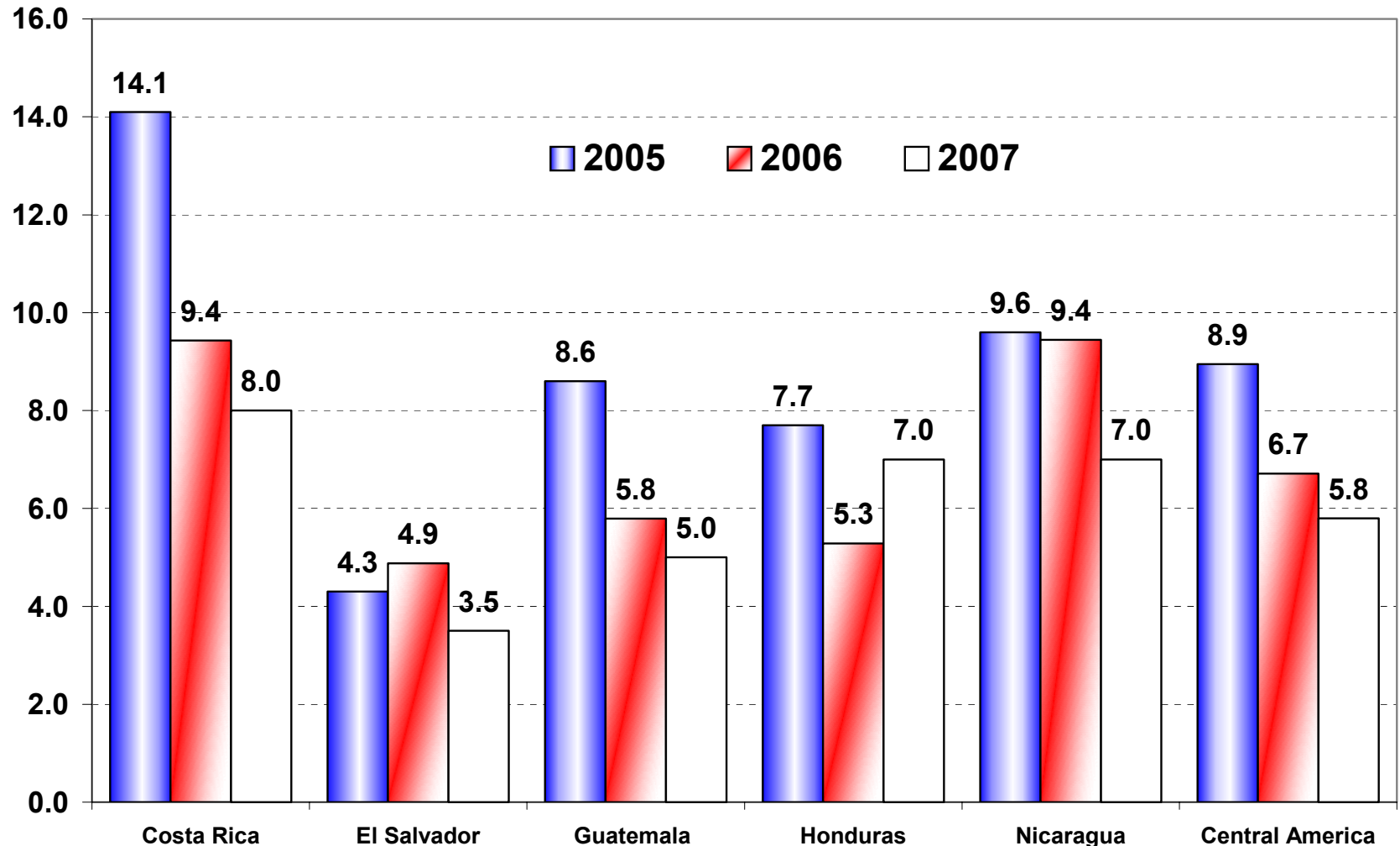
# Inflation has been reduced

## Inflation in Central America, Latin America and Advanced Economies (1994 – 2006)

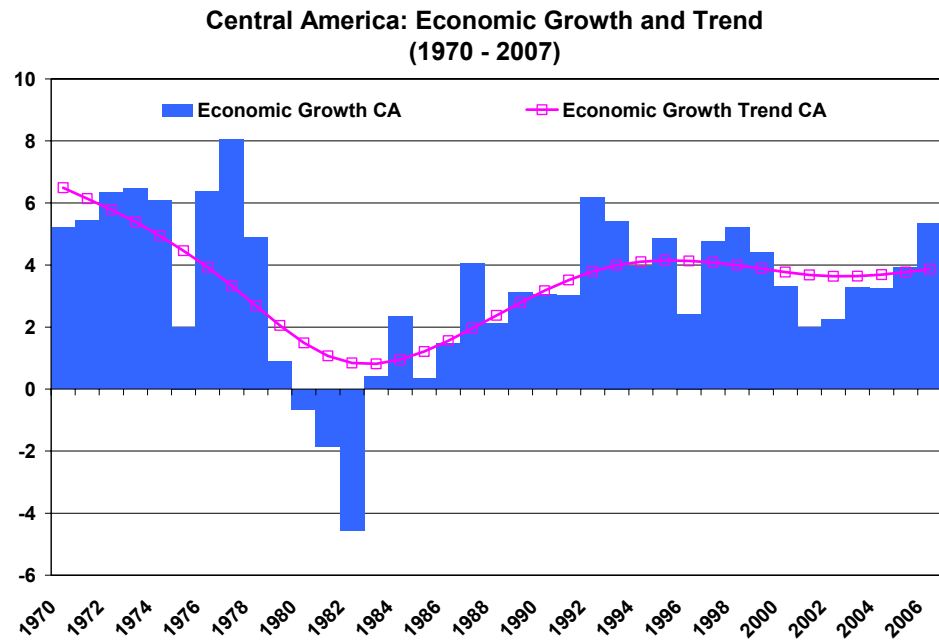
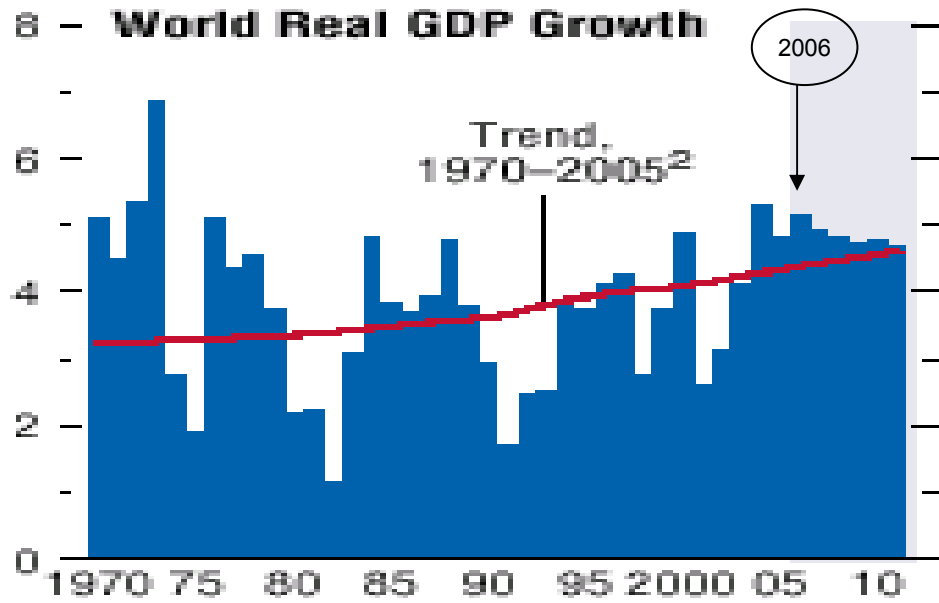


# Inflation prospective for 2007 are also lower

Central America: Inflation (2005 – 2007)

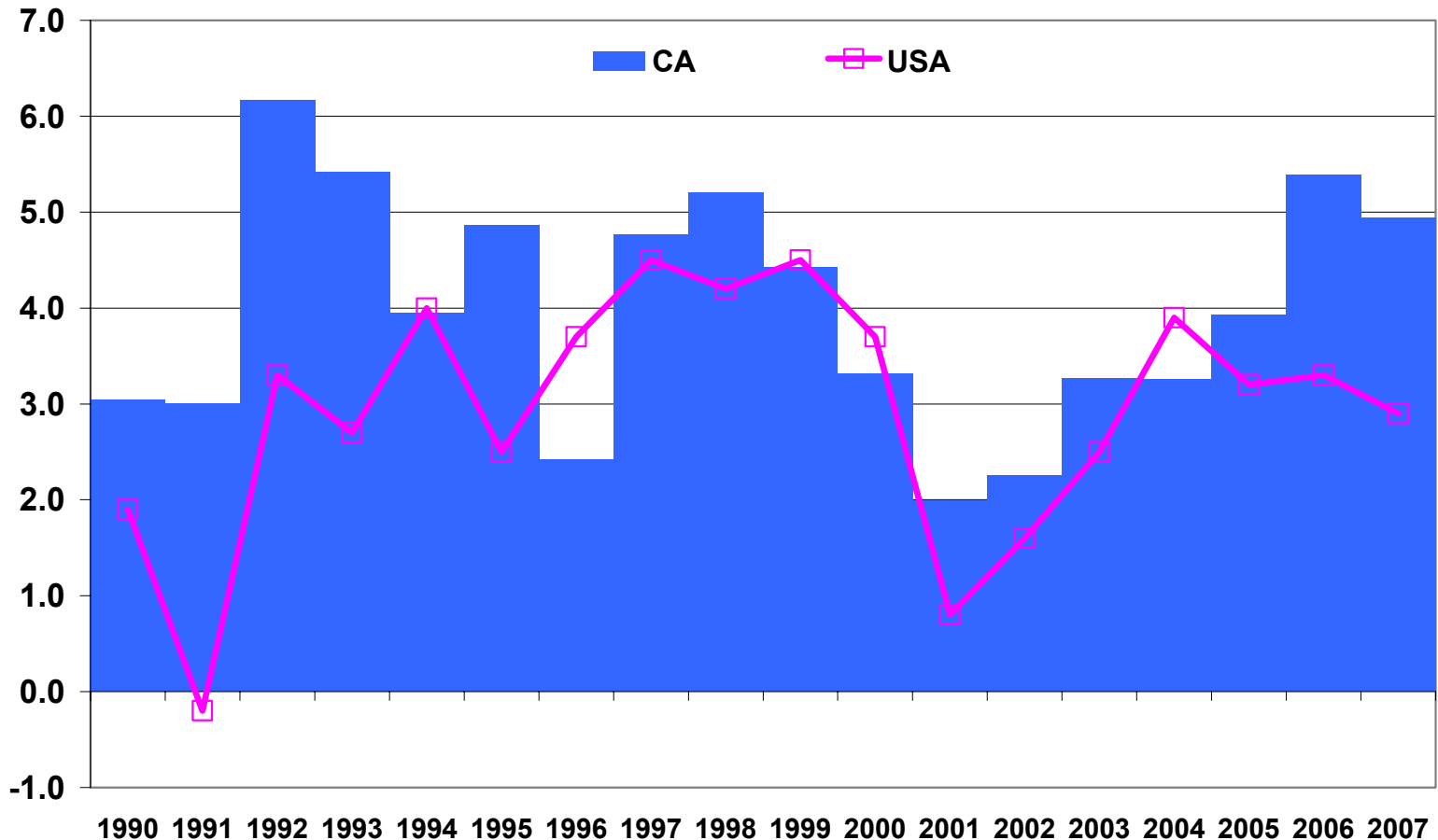


# Global economic expansion supports economic growth in the region



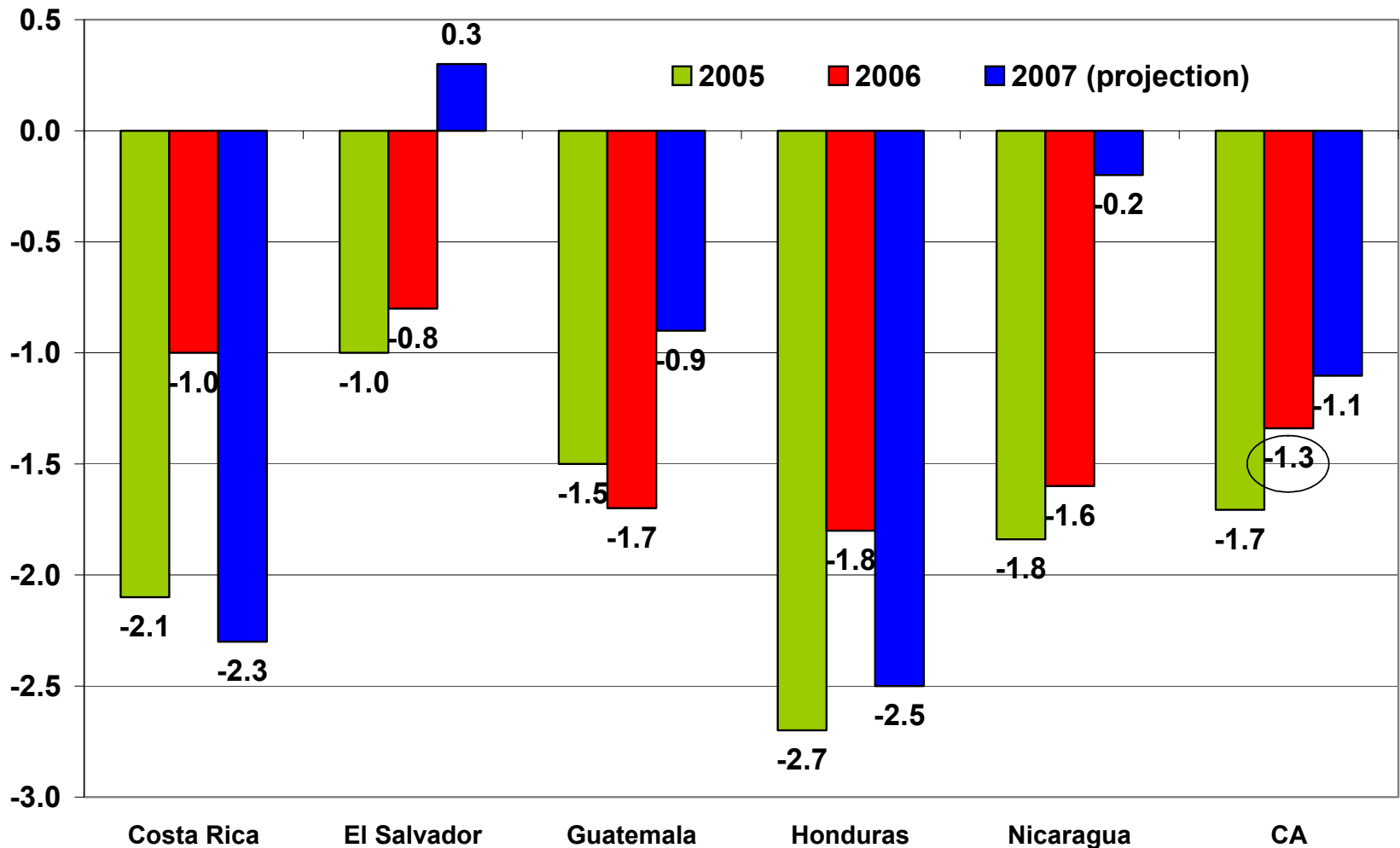
# High correlation between regional economic growth and economic expansion of the United States

Central America and the United States: Economic growth (1990 - 2007)



# The fiscal deficit was, on average, lower than 2% in 2006

Central America: Fiscal Balance (Central Government)  
(2005 – 2007)



# Most countries had improved country credit risk in 2006

## Country Credit Risk

Moody's

	2002		2005		2006	
	Foreign Currency	Trend	Foreign Currency	Trend	Foreign Currency	Trend
Costa Rica	Ba1	Positive	Ba1	Negative	Baa3	Stable
El Salvador	Baa3	Stable	Baa3	Stable	Baa3	Stable
Guatemala	Ba2	Stable	Ba2	Stable	Ba1	Stable
Honduras	B2	Stable	B2	Stable	Ba3	Stable
Nicaragua	B2	Stable	Caa1	Stable	B3	Stable

Fuente: Web Moody's

### Investment grade

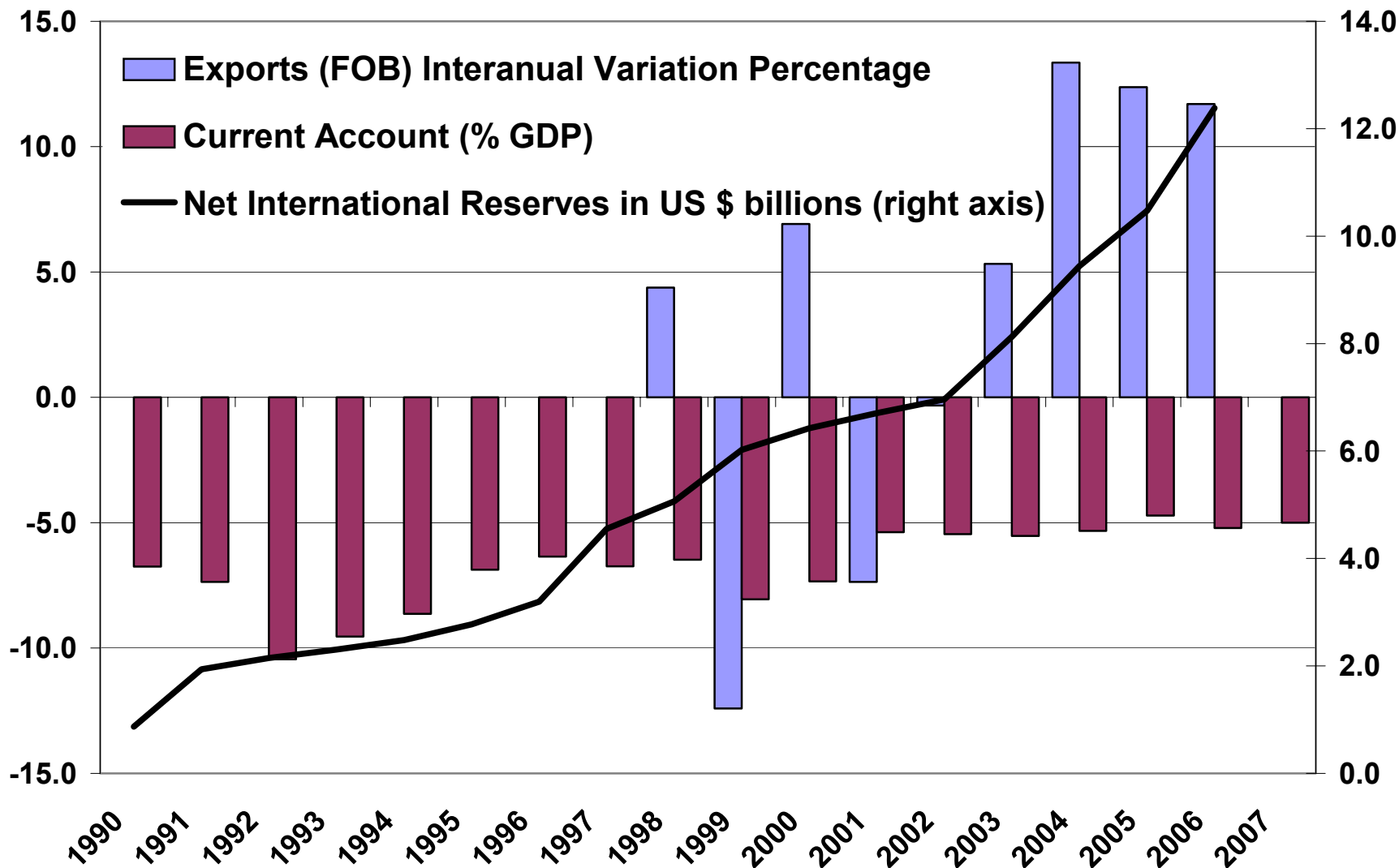
Aaa  
Aa1  
Aa2  
Aa3  
A1  
A2  
A3  
Baa1  
Baa2  
Baa3

### Sub-investment grade

Ba1  
Ba2  
Ba3  
B1  
B2  
B3  
Caa1  
Caa2  
Caa3  
Ca  
C

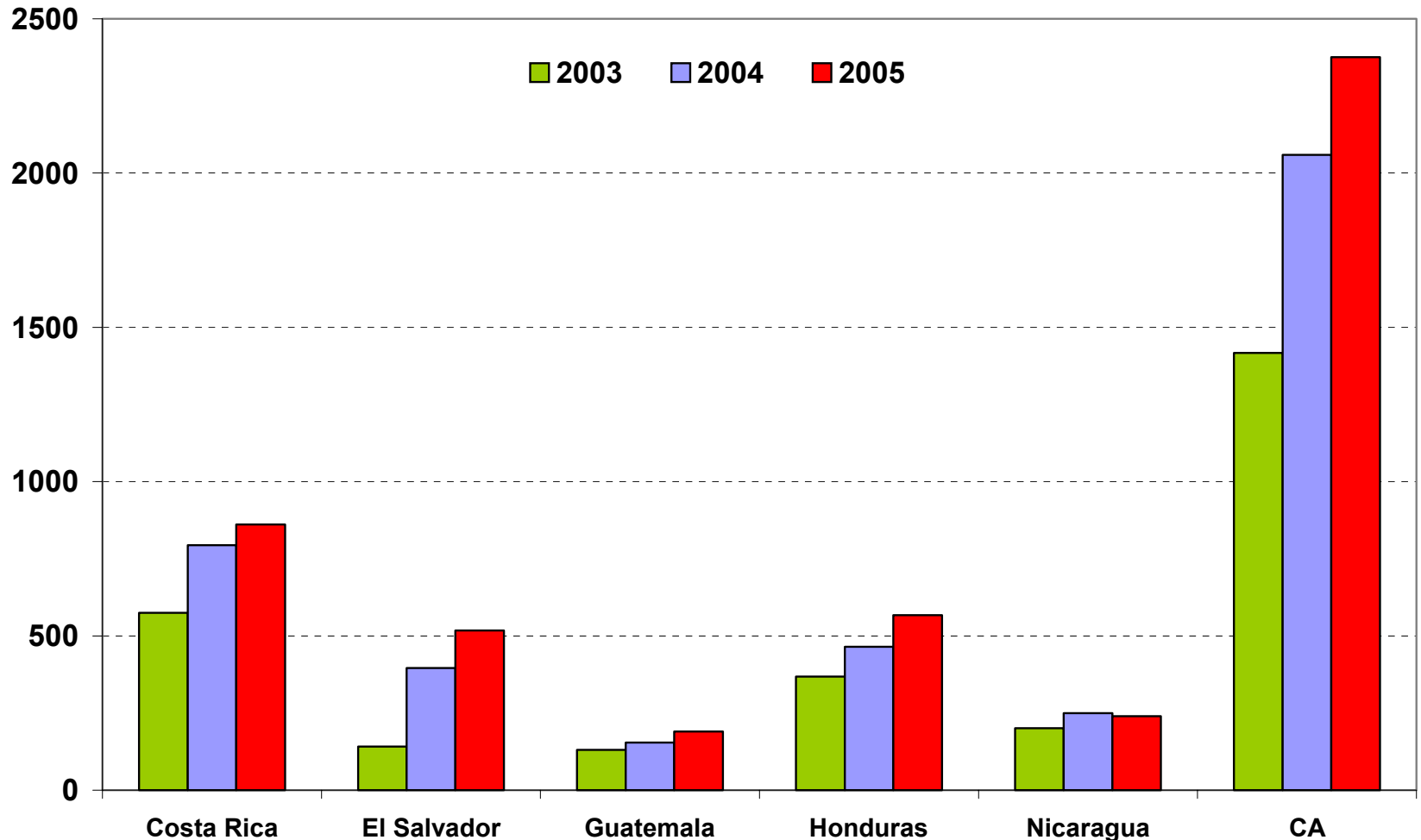
# External Position with dualities

## Central America: External Position (1990 - 2007)



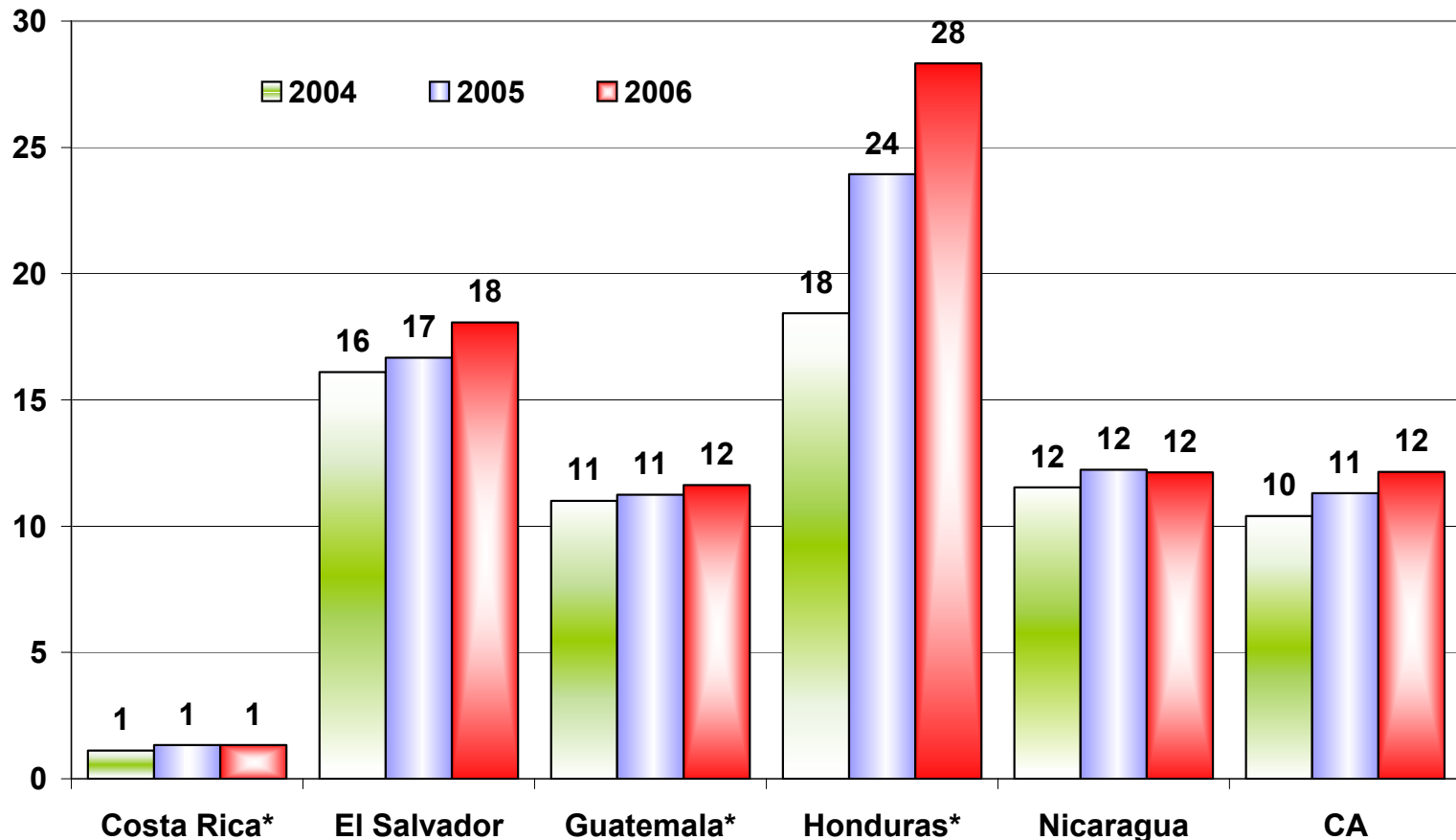
# Foreign Direct Investment is growing

Central America: Foreign Direct Investment. US \$ Millions  
(2003 - 2005)



# Remittances have been growing steadily, isolated from U.S. economic cycles. They have financed a larger amount of the trade balance deficit

Central America: Remittances (% of GDP)  
(2004 - 2006)



\* Transferencias corrientes netas de la Balanza de Pagos.

# International acquisitions of regional banks

Year/ Month	Investor	Institution	Amount, US\$ millions	Activity
2005 May	Bank of Nova Scotia (Scotiabank)	Inversiones Financieras Banco de Comercio de El Salvador	US\$175.8	Commercial, detail, insurance, leasing.
2005 May	GE Consumer Finance	BAC Internacional Bank (Banco de America Central/Credomatic)	US\$500	Detail/ credit card
2005 October	Grupo Banistmo S.A. (Banistmo)	Inversiones Financieras Bancosal (Banco Salvadoreño)	US\$131	Commercial, detail, insurance.
2006 June	G&T Continental	Banco Americano de El Salvador	US\$20 millones	Commercial
2006 June	Bank of Nova Scotia (Scotiabank)	Corporación Interfin	US\$293.5	Commercial, leasing.
2006 July	The Hong Kong and Shanghai Banking Corporation Limited, HSBC	Grupo Banistmo S.A. (Banistmo): Banco Salvadoreño, BGA Honduras, Banex CR	US1,770	Commercial, detail, insurance, corporate
2006 October	Citigroup	Grupo Financiero Uno (Aval)	US\$1,100	Consumption, credit card, insurance, pension funds, exchange operations and remittances.
2006 November	Banco Industrial/Guatemala	Banco de Occidente (Guatemala)	US\$136	Commercial
2006 December	Citigroup	UBC Internacional (Grupo Cuscatlán)	US\$1,510	Corporate, bank, securities, insurance and remittances.
2007 January	Bancolombia/Panamá	Banagrícola S.A.	US\$900	Bank, insurance, securities, pension funds, remittances.
Total Transaction			US\$6,516.3	

# **Prospects and challenges**

- Programs with IMF: Guatemala, Honduras and Nicaragua.
- The Monetary and Fiscal Authorities are committed to continue working toward stabilizing their economies.
- The majority of the countries have approved CAFTA.
- The international acquisition of regional financial groups will continue.
- Member nation's institutions must be strengthened.
- Member nations must continue working on the establishment of a custom union and tax harmonization.
- The underlying structural problem of public finance is a task that needs to be resolved.

# Policy risk balance for 2007

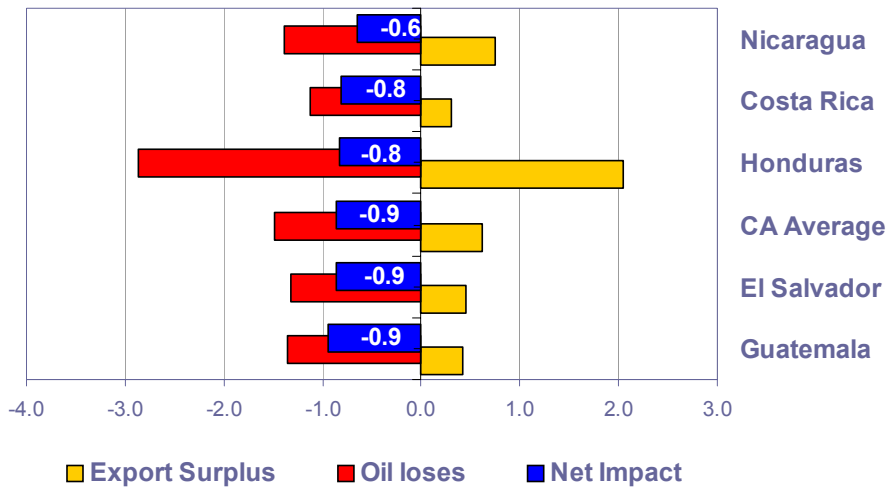
Oil will continue to be the main inflationary risk

Oil International Price: WTI Spot 20/03/07 and futures in advance  
(US \$ per barrel)



# Terms of trade

Central America: Term of Trade Shocks (% of GDP)  
2005



Central America: Term of Trade Shocks (% of GDP)  
2006

